

#### February 2004

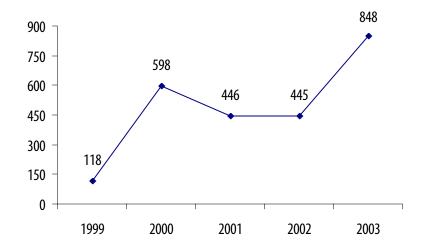
#### **Who We Serve**

- 2455 clients served since 1999
- 94% are female
- 75% are African American
- 33% have a high school diploma
- 48% have some college education

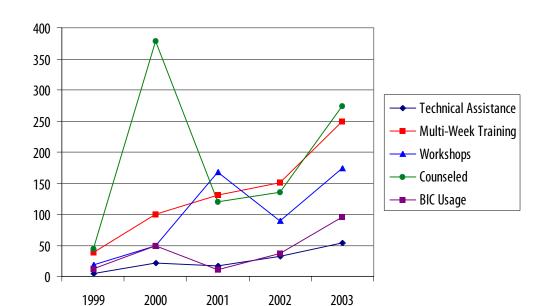
- 18% have a Bachelor's degree
- 36.38% have gross income between \$10k \$25k
- 28.86% have gross income between \$25k \$50k
- 19.33% have gross income above \$50K

#### **Clients Served**

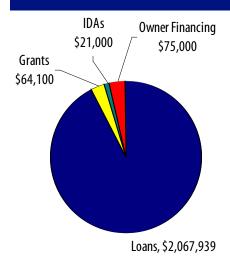
**Total Clients Served** 



Clients Served by Service

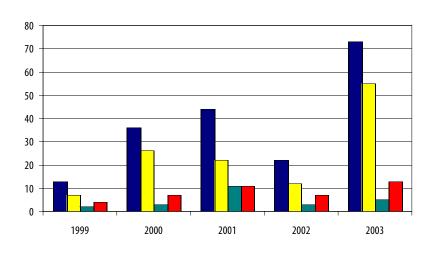


## **Creating Access to Financing**



Year	# Loans	# Grants	# IDAs	# Owner Financed	Total
1999	4	1	0	0	5
2000	7	2	0	0	9
2001	9	0	1	1	11
2002	10	0	5	0	15
2003	5	1	4	1	11

## **Impact on Business**



	1999	2000	2001	2002	2003
Business Assisted	13	36	44	22	73
Business Retained	7	26	22	12	55
Business Expanded	2	3	11	3	5
Business Started	4	7	11	7	13

# **Impact on Jobs**

